



# Q2 2024 Financial Results and Corporate Update

Aug 1, 2024

**AltaGas**



# Forward-Looking Information

This presentation contains forward-looking information (forward-looking statements). Words such as "may", "can", "would", "could", "should", "likely", "will", "intend", "contemplate", "plan", "anticipate", "believe", "aim", "seek", "future", "commit", "propose", "contemplate", "estimate", "focus", "strive", "forecast", "expect", "project", "target", "guarantee", "potential", "objective", "continue", "outlook", "guidance", "growth", "long-term", "vision", "opportunity" and similar expressions suggesting future events or future performance, as they relate to the Corporation or any affiliate of the Corporation, are intended to identify forward-looking statements. In particular, this presentation contains forward-looking statements with respect to, among other things, business objectives, strategy, expected growth, results of operations, performance, business projects and opportunities and financial results. Specifically, such forward-looking statements included in this document include, but are not limited to, statements with respect to the following: AltaGas' strategic priorities and AltaGas' ability to deliver on such priorities to drive value creation; expected timing for commissioning of the new VLGC time charter; expectations regarding Midstream project execution; progress on REEF and the anticipated in-service date for REEF; the status of EPC contracting for REEF and plans to award additional EPC contracts; the status of tolling negotiations for REEF's Phase I capacity; the Pipestone II expansion project including advancing EPC contracting, acid gas injection wells and construction of the gas gathering system; anticipated in-service date of Pipestone II; the expectation that Midstream projects will be on-time and on-budget; anticipated demand for natural gas and growth opportunities for the Utilities segment; the expectation that demand for natural gas will increase due to coal retirements and data centers additions; growth opportunities, including climate investments and growth opportunities, for the Utilities segment and the anticipated benefits therefrom; long-term growth opportunities for the Midstream segment; AltaGas' focus on cost management efforts across its Utilities and closing the ROE gap; expected filing, procedure and decision dates for rate cases and modernization programs in the Utilities business; AltaGas' intention to evaluate value maximizing options for MVP and the anticipated use of proceeds therefrom; the Corporation's 2024 guidance including Normalized EPS of \$2.05 to \$2.25 and Normalized EBITDA of \$1.675 billion to \$1.775 billion; AltaGas' ability to deliver on its 2024 guidance; anticipated segment allocations for AltaGas' 2024 guidance; AltaGas' focus on de-risking its balance sheet and achieving a 4.5x net debt to normalized EBITDA target; and AltaGas' commitment and ability to explore growth opportunities.

These statements involve known and unknown risks, uncertainties and other factors that may cause actual results, events and achievements to differ materially from those expressed or implied by such statements. Such statements reflect AltaGas' current expectations, estimates, and projections based on certain material factors and assumptions at the time the statement was made. Material assumptions include: anticipated timing of asset sale and acquisition closings; effective tax rates, U.S./Canadian dollar exchange rates; inflation; interest rates, credit ratings, regulatory approvals and policies; expected commodity supply, demand and pricing; volumes and rates; propane price differentials; degree day variance from normal; pension discount rate; financing initiatives; the performance of the businesses underlying each sector; impacts of the hedging program; weather, seasonality, frac spread; access to capital; future operating and capital costs; timing and receipt of regulatory approvals; seasonality; planned and unplanned plant outages; timing of in-service dates of new projects and acquisition and divestiture activities; taxes; operational expenses; returns on investments; dividend levels; and transaction costs.

AltaGas' forward-looking statements are subject to certain risks and uncertainties which could cause results or events to differ from current expectations, including, without limitation: health and safety risks; operating risks; infrastructure; natural gas supply risks; volume throughput; service interruptions; transportation of petroleum products; market risk; inflation; general economic conditions; cyber security, information, and control systems; climate-related risks; environmental regulation risks; regulatory risks; litigation; changes in law; Indigenous and treaty rights; political uncertainty and civil unrest risks related to conflict, including the conflicts in Eastern Europe and the Middle East; decommissioning, abandonment and reclamation costs; reputation risk; weather data; capital market and liquidity risks; interest rates; internal credit risk; foreign exchange risk; debt financing, refinancing, and debt service risk; counterparty and supplier risk; technical systems and processes incidents; dependence on certain partners; growth strategy risk; construction and development; underinsured and uninsured losses; impact of competition in AltaGas' businesses; counterparty credit risk; composition risk; collateral; rep agreements; market value of common shares and other securities; variability of dividends; potential sales of additional shares; labor relations; key personnel; risk management costs and limitations; commitments associated with regulatory approvals for the acquisition of WGL; cost of providing retirement plan benefits; failure of service providers; risks related to pandemics, epidemics or disease outbreaks; and the other factors discussed under the heading "Risk Factors" in the Corporation's Annual Information Form for the year ended December 31, 2023 ("AIF") and set out in AltaGas' other continuous disclosure documents.

Many factors could cause AltaGas' or any particular business segment's actual results, performance or achievements to vary from those described in this press release, including, without limitation, those listed above and the assumptions upon which they are based proving incorrect. These factors should not be construed as exhaustive. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this presentation as intended, planned, anticipated, believed, sought, proposed, estimated, expected, projected or targeted and such forward-looking statements included in this presentation, should not be unduly relied upon. The impact of any one assumption, risk, uncertainty, or other factor on a particular forward-looking statement cannot be determined with certainty because they are interdependent and AltaGas' future decisions and actions will depend on management's assessment of all information at the relevant time. Such statements speak only as of the date of this presentation. AltaGas does not intend, and does not assume any obligation, to update these forward-looking statements except as required by law. The forward-looking statements contained in this presentation are expressly qualified by these cautionary statements.

Financial outlook information contained in this presentation about prospective financial performance, financial position, or cash flows is based on assumptions about future events, including economic conditions and proposed courses of action, based on AltaGas management's assessment of the relevant information currently available. Readers are cautioned that such financial outlook information contained in this presentation should not be used for purposes other than for which it is disclosed herein.

Additional information relating to AltaGas, including its quarterly and annual Management's Discussion and Analysis (MD&A) and Consolidated Financial Statements, AIF, and press releases are available through AltaGas' website at [www.altagas.ca](http://www.altagas.ca) or through SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca).

## NON-GAAP MEASURES

This presentation contains references to certain financial measures that do not have a standardized meaning prescribed by US GAAP and may not be comparable to similar measures presented by other entities. The non-GAAP measures and their reconciliation to US GAAP financial measures are shown in AltaGas' MD&A as at and for the period ended December 31, 2023. These non-GAAP measures provide additional information that management believes is meaningful regarding AltaGas' operational performance, liquidity and capacity to fund dividends, capital expenditures, and other investing activities. Readers are cautioned that these non-GAAP measures should not be construed as alternatives to other measures of financial performance calculated in accordance with US GAAP.

EBITDA is a measure of AltaGas' operating profitability prior to how business activities are financed, assets are amortized, or earnings are taxed. EBITDA is calculated from the Consolidated Statements of Income (Loss) using net income (loss) adjusted for pre-tax depreciation and amortization, interest expense, and income tax expense (recovery). Normalized EBITDA includes additional adjustments for transaction costs related to acquisitions and dispositions, unrealized losses (gains) on risk management contracts, gains on investments, gains on sale of assets, restructuring costs, dilution loss on equity investment, provisions (reversal of provisions) on assets, provisions on investments accounted for by the equity method, foreign exchange gains, and accretion expenses related to asset retirement obligations. AltaGas presents normalized EBITDA as a supplemental measure. Normalized EBITDA is used by Management to enhance the understanding of AltaGas' earnings over periods. The metric is frequently used by analysts and investors in the evaluation of entities within the industry as it excludes items that can vary substantially between entities depending on the accounting policies chosen, the book value of assets, and the capital structure.

Normalized earnings per share is calculated with reference to normalized net income divided by the average number of shares outstanding during the period. Normalized net income is calculated from the Consolidated Statements of Income (Loss) using net income (loss) applicable to common shares adjusted for transaction costs related to acquisitions and dispositions, unrealized losses (gains) on risk management contracts, non-controlling interest portion of non-GAAP adjustments, gains on investments, gains on sale of assets, provisions on assets, restructuring costs, dilution loss on equity investment and provisions on investments accounted for by the equity method. Normalized net income per share is used by Management to enhance the comparability of AltaGas' earnings, as these metrics reflect the underlying performance of AltaGas' business activities. Funds from operations is calculated from the Consolidated Statements of Cash Flows and is defined as cash from operations before net changes in operating assets and liabilities and expenditures incurred to settle asset retirement obligations.

Net debt is used by the Corporation to monitor its capital structure and financing requirements. It is also used as a measure of the Corporation's overall financial strength and is presented to provide this perspective to analysts and investors. Net debt is defined as short-term debt (excluding third-party project financing obtained for the construction of certain energy management services projects), plus current and long-term portions of long-term debt, less cash and cash equivalents.

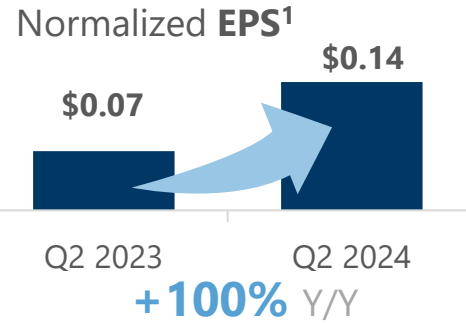
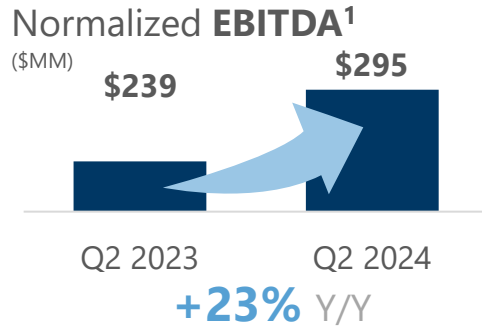
# Agenda

- 1 Key Highlights
- 2 Midstream Project Execution
- 3 Utilities Growth Opportunities
- 4 Second Quarter Financial Results
- 5 MVP Update
- 6 2024 Outlook and Guidance



# 1 Q2/2024 Highlights

## Financial Performance



## Risk Management

### REEF Long-term Contracting

Additional **+18%** Phase I Capacity Committed

**87%** H2/24 **exports tolled** or hedged

**100%** 2024 Baltic freight exposure eliminated

### New Time Charter

New VLGC time charter agreement in Q2/24 for 2026 year-end delivery

**86%** H2/24 frac exposure hedged

## Operations

### Record Global Exports

**>123,000** Bbls/d

### Utilities Heating Degree Days (D.C. & MI)

**30%**  
Below Normal

### Strong Washington Gas Cost Management

**13%** Y/Y  
Reduction in O&M

## Growth and Execution

### 1 REEF

Site clearing complete, in-water works commenced; certain major EPCs awarded

### 3 North Pine

Throughput +17% Y/Y based on optimization work

### 2 Pipestone II

Acid gas injection wells drilled; gathering system construction commenced

### 4 Utilities Investments

Continued customer adds; \$178MM capex w/\$92MM modernization capital

Notes: 1) Non-GAAP financial measure; see discussion in the advisories.





# 2 Midstream Project Execution

## REEF

In Service Date: *Near 2026 Year-end*

### Milestones Cleared To-Date

- ✓ Final Investment Decision
- ✓ Site Clearing
- ✓ FEED

Project remains on budget and schedule...

### Project Execution

#### EPC Contracting

~40% firm price EPC awarded; additional ~10% expected in coming weeks; balance over project execution plan



#### In-Water Piling

Commenced late July



#### Earthworks

Preliminary work underway



### Commercial

Additional +18% of phase I capacity contracted since Q1/24. Active negotiations for >100% of Phase I capacity.

## Pipestone II

In Service Date: *2025 Year-end*

### Milestones Cleared To-Date

- ✓ Final Investment Decision
- ✓ Site Clearing
- ✓ FEED

Project remains on budget and schedule...

### Project Execution

#### EPC Contracting

92% executed or firm price EPC awarded



#### Acid Gas Injection Wells

Drilled, completed, awaiting tie-in



#### Gathering System

Under construction



### Commercial

100% contracted under long-term take-or-pay contracts with marquee producers.

Notes: See "Forward-looking information"

# 2 Proven Track Record of Midstream Project Execution

On-time and On-budget



## Key Project Delivery Metrics

**13** Total Projects Completed

**\$1.5B** Capital Deployed

**100%** On-Time Delivery Rate

**-8%** Budget Variance % of Total

## Project Execution

### NEBC Program I

#### Townsend I

- 198 MMSCFD facility

### NEBC Program II

#### North Pine + Townsend I

- 10,000 bpd LPG frac. Facility

### RIPET

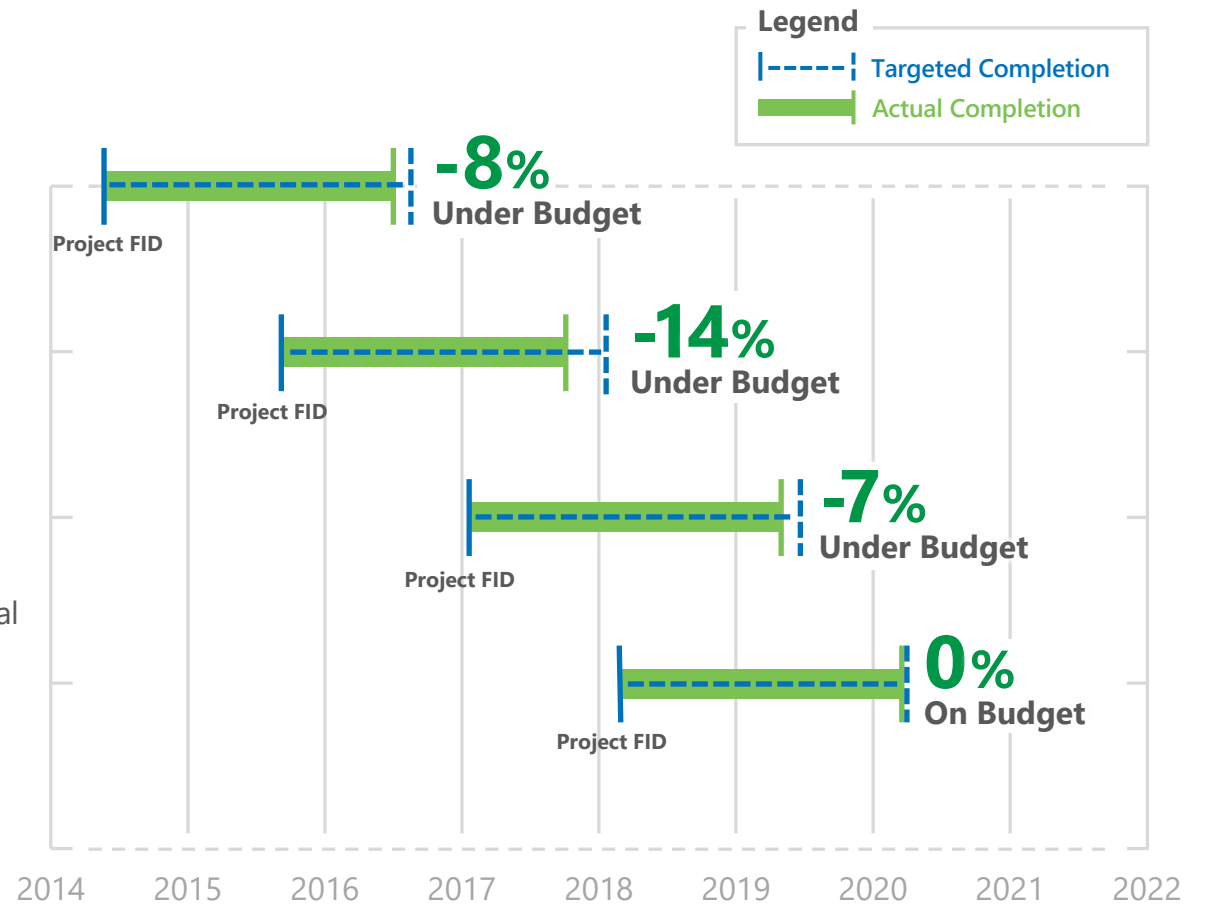
#### Ridley Island Propane Export Terminal

- 80,000 bpd LPG Export Terminal

### NEBC Program III

#### Townsend 2B + North Pine II

- 17,500 bpd treating facility
- 10,000 bpd LPG frac.



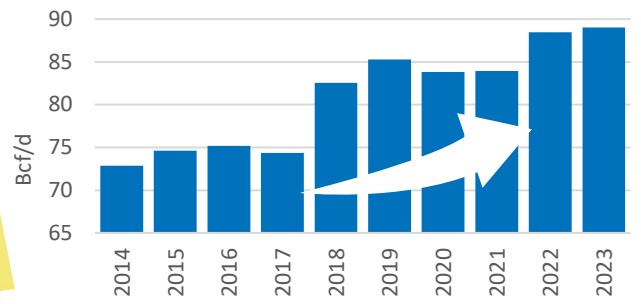
Notes: See "Forward-looking information"



# 3 Utilities Growth Opportunities

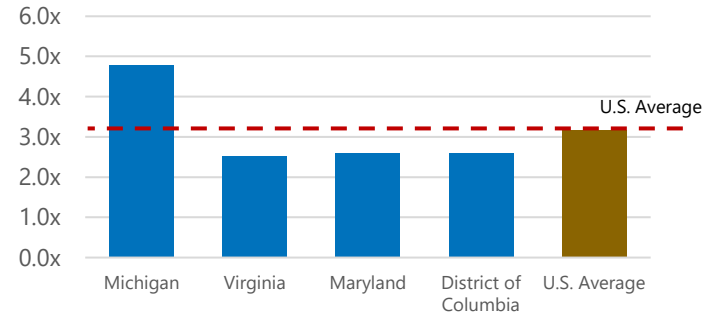
Macro fundamentals for gas are strong...

## U.S. Natural Gas Demand



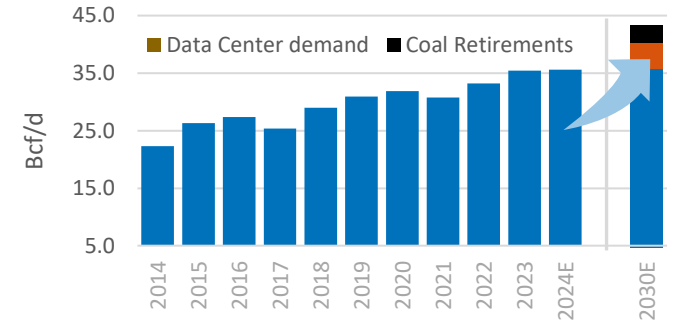
**A** Natural gas demand has grown ~20 Bcf/d over past decade

## Cost of Electricity Over Natural Gas



**B** Supported by the delivered cost of electricity >3x natural gas

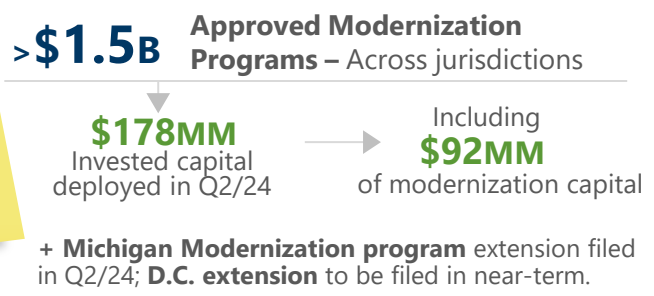
## Gas-fired Power Demand & Load Growth



**C** Coal retirements and data centers additions will add 5-10bcf/d of demand by 2030

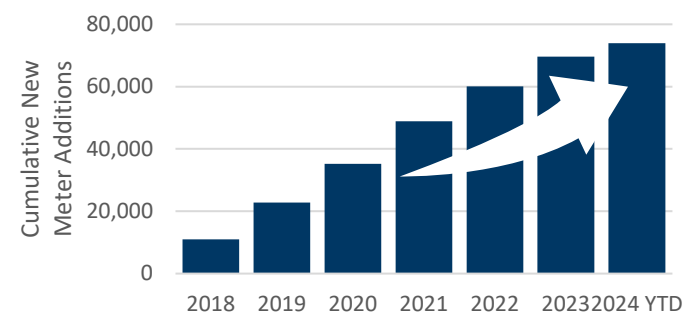
...as are AltaGas growth opportunities...

## Strong Asset Modernization Growth



**D** Programs focus on system safety and reliability

## Strong New Customer Demand



**E** New meters connects average approximately 1% per year across DMV

## Other Growth Opportunities

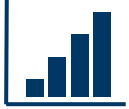
- System Expansions and Reliability Projects**
  - Distribution line extensions and new region connects.
- Climate Investments**
  - RNG and other climate investment opportunities.
  - Two projects in Michigan recently completed with one under construction. One large project in Virginia progressing.
- Climate growth opportunities** augment core platform growth

Sources: EIA; Energy Analysis; AGA; U.S. Department of Energy, RRA; Internal Analysis Using US Government Reported Public Information



# 4 Midstream – Q2/24 Performance

## Q2/24 Midstream results exceeded expectations, supported by record global exports




**+31%**  
Y/Y Growth

➔

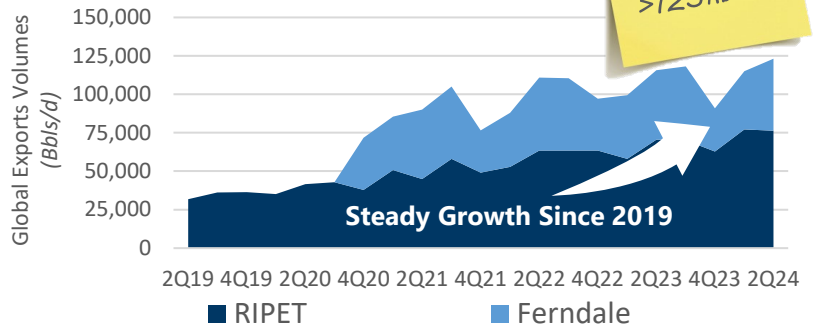
### Normalized Midstream EBITDA<sup>1</sup>

- **Record global exports** performance.
- Continued growth across **operating businesses**.
- Volume growth across geographic footprint, led by the Montney.



**+7%**  
Y/Y Growth

### Global Exports




Global Exports Volumes (Bbls/d)

Steady Growth Since 2019

Record volumes at >123kbd...

2Q19 4Q19 2Q20 4Q20 2Q21 4Q21 2Q22 4Q22 2Q23 4Q23 2Q24

■ RIPET ■ Ferndale




**22%**  
Y/Y volume growth

➔

### Frac, Extraction & Liquids Handling

- **North Pine +17% Y/Y** through optimization initiatives (+4,200 Bbl/d Y/Y).
- Strong **Pipestone liquids** additions.
- Strong **extraction** volumes at Harmattan.



**+6%**  
Y/Y volume growth

➔

### Gathering & Processing

- Addition of **Pipestone** volumes.
- **Strong performance** at **Townsend** and **Harmattan**.
- NEBC activity remains strong.

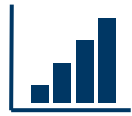
Notes: 1) Non-GAAP financial measure; see discussion in the advisories.





# 4 Utilities – Q2/24 Performance

Q2/24 Utilities results were in line with expectations, despite warmer weather in Michigan and D.C.



**+20%**  
Y/Y Growth



## Normalized Utilities EBITDA<sup>1</sup>

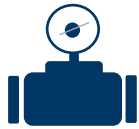
- Rate base growth through modernization investments and new customer connects.
- Reflects benefit of positive D.C. rate case.
- Strong Retail performance and cost reductions at WGL.
- Results partially offset by MD and VA rate cases.



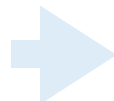
**13%**  
Y/Y Reduction

## Cost Management Initiatives

- Ongoing focus on cost management efforts across our Utilities.
- Focused on process efficiencies and elimination of duplication work to align with approved rates.
- Good progress on closing ROE gap.



**\$178MM**  
Invested Capital<sup>1</sup>



## Capital Investments

- **\$92MM** invested across **modernization programs**.
- Focused on **balancing safety, reliability** and **affordability** for customers.



## Regulatory

- **SEMCO Modernization program** extension filed for **US\$114MM** to 2027, pending approval.
- **D.C. modernization** application ongoing; new filing expected by September 27, 2024.
- **D.C. rate case** filings expected **imminently**.

Notes: 1) Non-GAAP financial measure; see discussion in the advisories.

# 5 Mountain Valley Pipeline Update

## The Pipeline



- 2.0 Bcf/d, >300-mile interstate natural gas pipeline.
- Fully subscribed under 20-year TOP contracts.
- Expandable by ~500 MMcf per day with additional compression.
- Firm service contracts effective July 1, 2024.

## Highly Attractive Asset

### Critical Infrastructure Serving Growing Natural Gas Markets

- Connecting low-cost gas to strong regional demand, including new emerging demand.
- Long-term 20-Year Contracted Cash Flows with IG shippers.

### Value Add Expansion Opportunities

- **Near-term Compression Expansion:** Capital efficient compression expansion adds 500 MMcf per day of throughput capacity.
- **Medium-term Southgate Expansion:** Southgate expansion opportunity adds 550 MMcf per day of throughput capacity which is fully contracted with IG shippers

## Paths for Value Creation in Process

- MVP remains a **non-core asset** for AltaGas' long-term strategy. Currently, **actively evaluating value maximization options** to accelerate AltaGas' deleveraging strategy.

## The Partners



Notes: See "Forward-looking information"

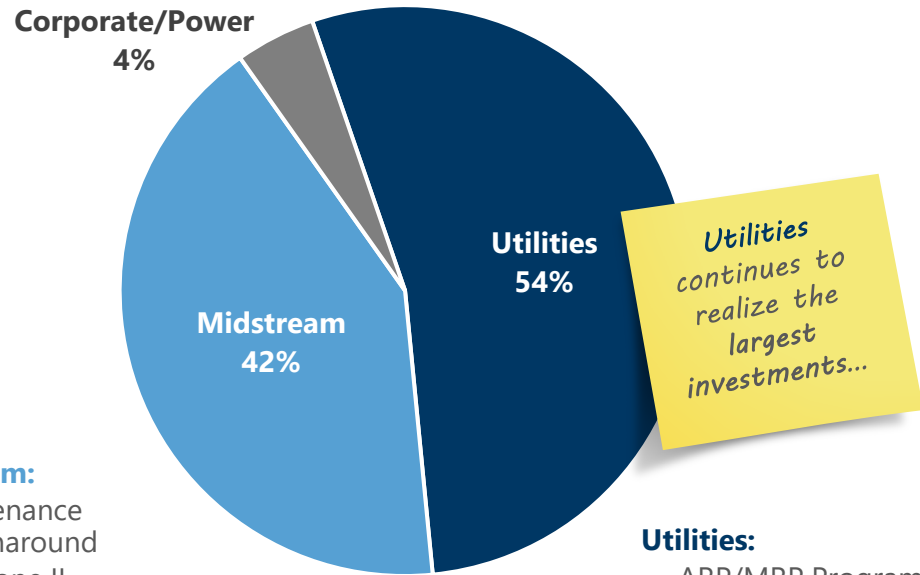




# 6 2024 Capital Spending Allocation

## 2024 Capital Budget: \$1.3 Billion

Largest 2024 capital outlays include Utilities ARP, System Betterment, and the Pipestone II and REEF Phase I projects.



*Utilities continues to realize the largest investments...*

### Midstream:

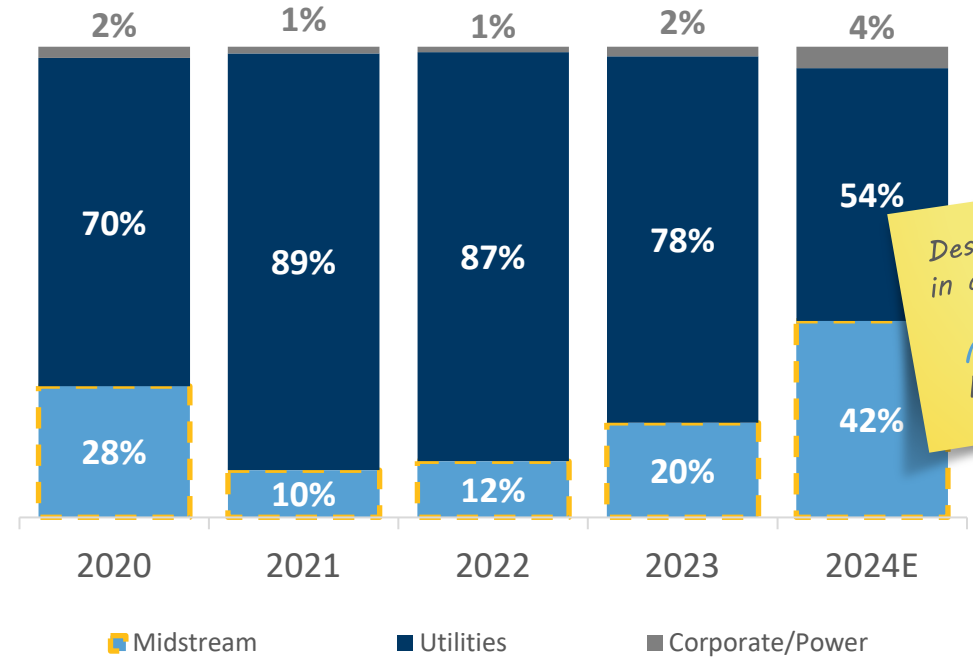
- Maintenance & Turnaround
- Pipestone II
- REEF Phase I
- Optimization capital

### Utilities:

- ARP/MRP Programs
- Customer Growth
- System Betterment

## Increasing Midstream Allocation

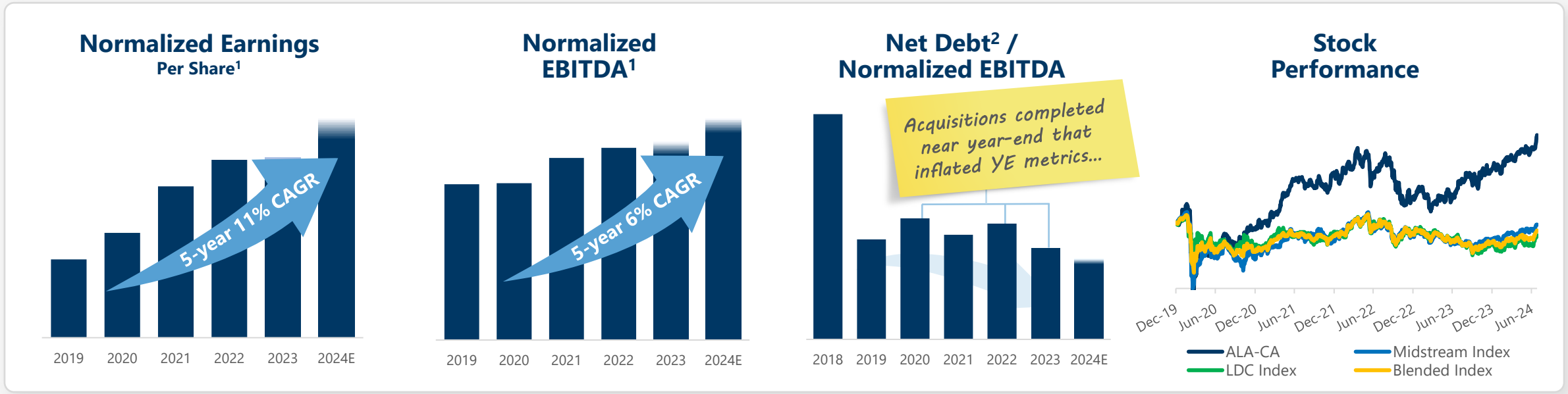
Strong organic growth opportunities across both platforms – driving healthy competition for capital. Attractive opportunities in Midstream driving increased allocation.



*Despite being in a period of stronger Midstream build out...*

Notes: \*See "Forward-looking Information"

# Executing on Strategic Priorities to Compound Long-term Value



<p><b>11.5%</b></p> <p>Normalized EPS CAGR 2019→2024E<sup>3</sup></p>	<p><b>6%</b></p> <p>Normalized EBITDA CAGR 2019→2024E<sup>3</sup></p>	<p><b>4.5x</b></p> <p>Net Debt<sup>2</sup> / Normalized EBITDA Reduction 2018YE → 2023</p>	<p><b>&gt; 15%</b></p> <p>5-year TSR CAGR since 2019 <i>Dividends + Share Price</i></p>
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Notes: 1) Non-GAAP financial measure, see discussion in the advisories. 2) Net Debt includes bank debt plus long-term notes, less cash, and excludes prefs and hybrids. 3) "E" denotes: 2024 normalized EPS guidance ranges of \$2.05-\$2.25 and normalized EBITDA guidance ranges of \$1.675B-\$1.775B. See "Forward-looking information"





# Appendix: Q2 2024 Variances

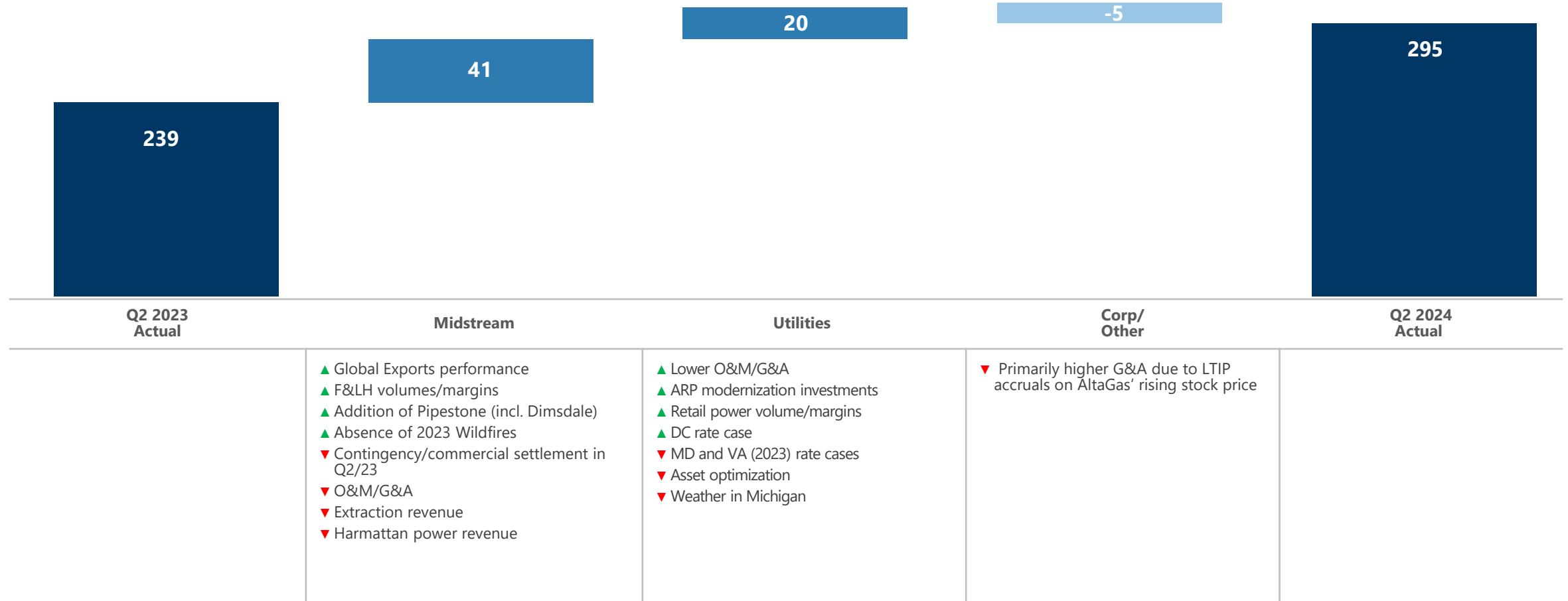
*AltaGas*





# Consolidated: Q2/24 vs. Q2/23

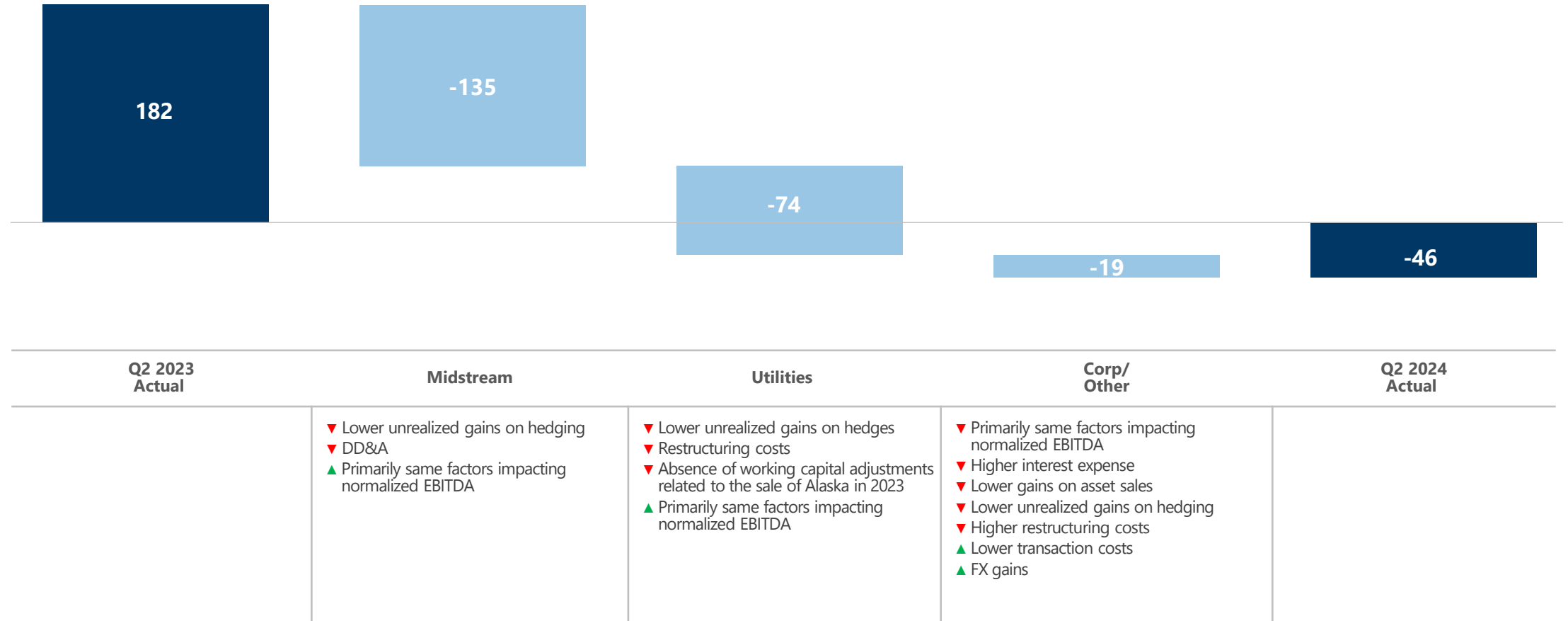
**Normalized EBITDA<sup>1,2</sup>**  
(\$ millions)



1) Non-GAAP financial measure; see discussion in the advisories; 2) Numbers may not add due to rounding.

# Consolidated: Q2/24 vs. Q2/23

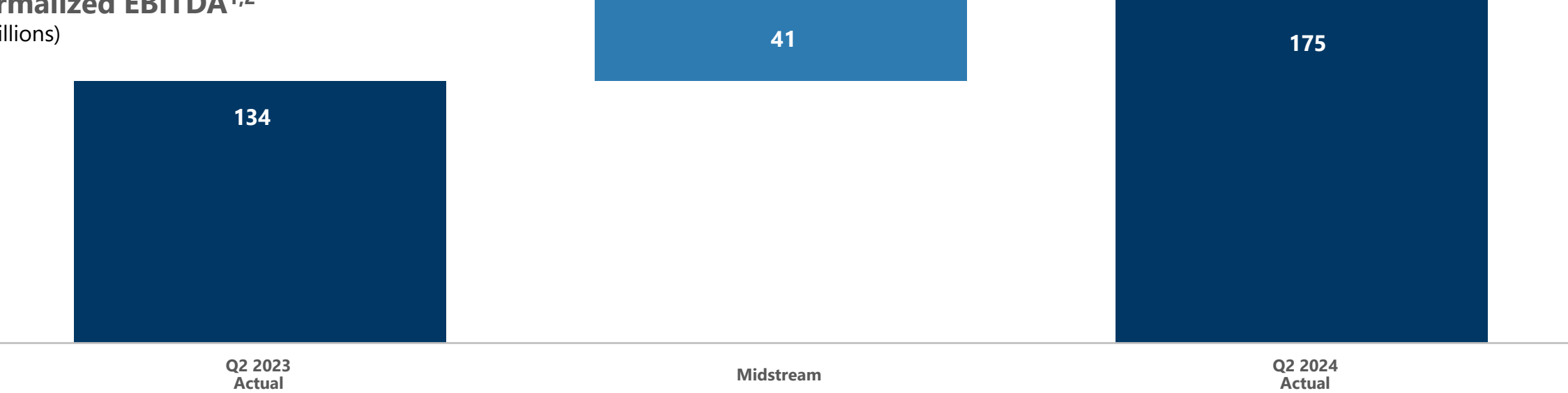
## Income (Loss) Before Income Taxes<sup>1</sup> (\$ millions)



1) Numbers may not add due to rounding.

# Midstream: Q2/24 vs. Q2/23

**Normalized EBITDA<sup>1,2</sup>**  
(\$ millions)



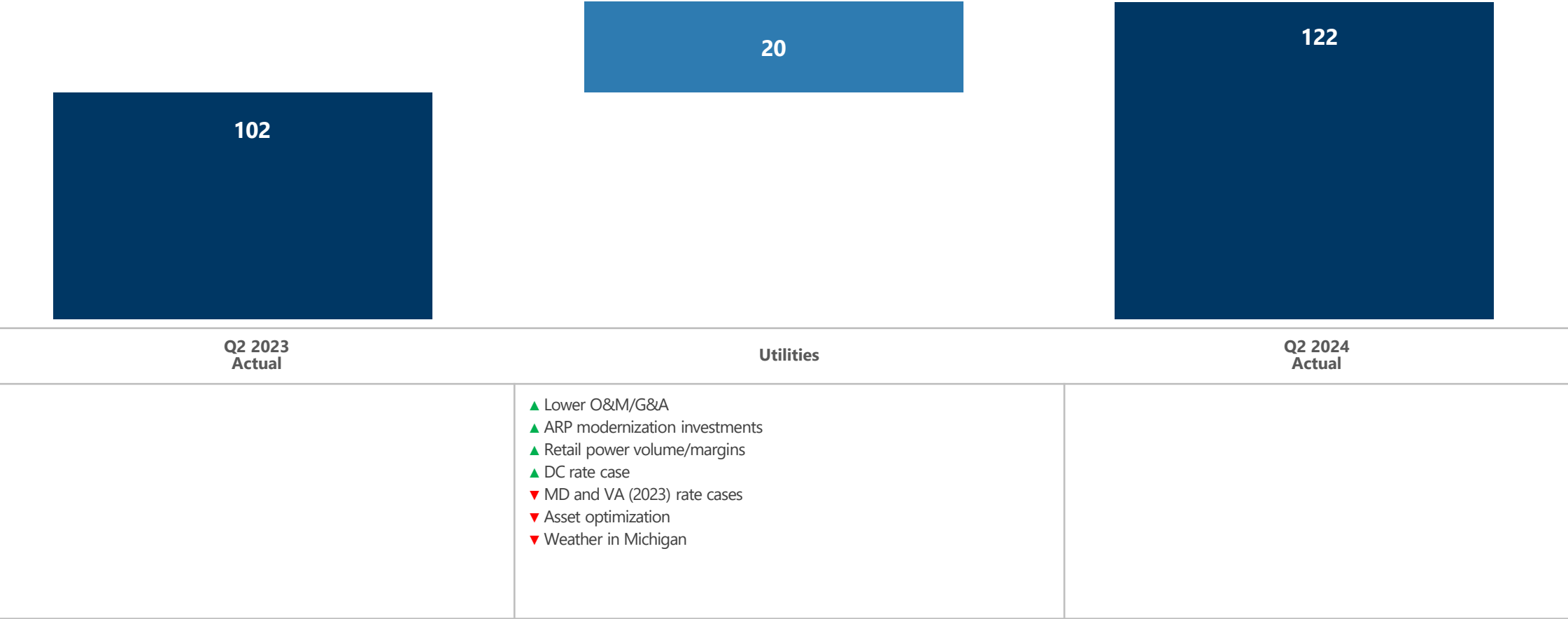
- ▲ Global Exports performance
- ▲ FL&H volumes/ margins
- ▲ Addition of Pipestone (incl. Dimsdale)
- ▲ Absence of 2023 Wildfires
- ▼ Contingency/commercial settlement in Q2/23
- ▼ O&M/G&A
- ▼ Extraction revenue
- ▼ Harmattan power revenue

1) Non-GAAP financial measure; see discussion in the advisories; 2) Numbers may not add due to rounding.



# Utilities: Q2/24 vs. Q2/23

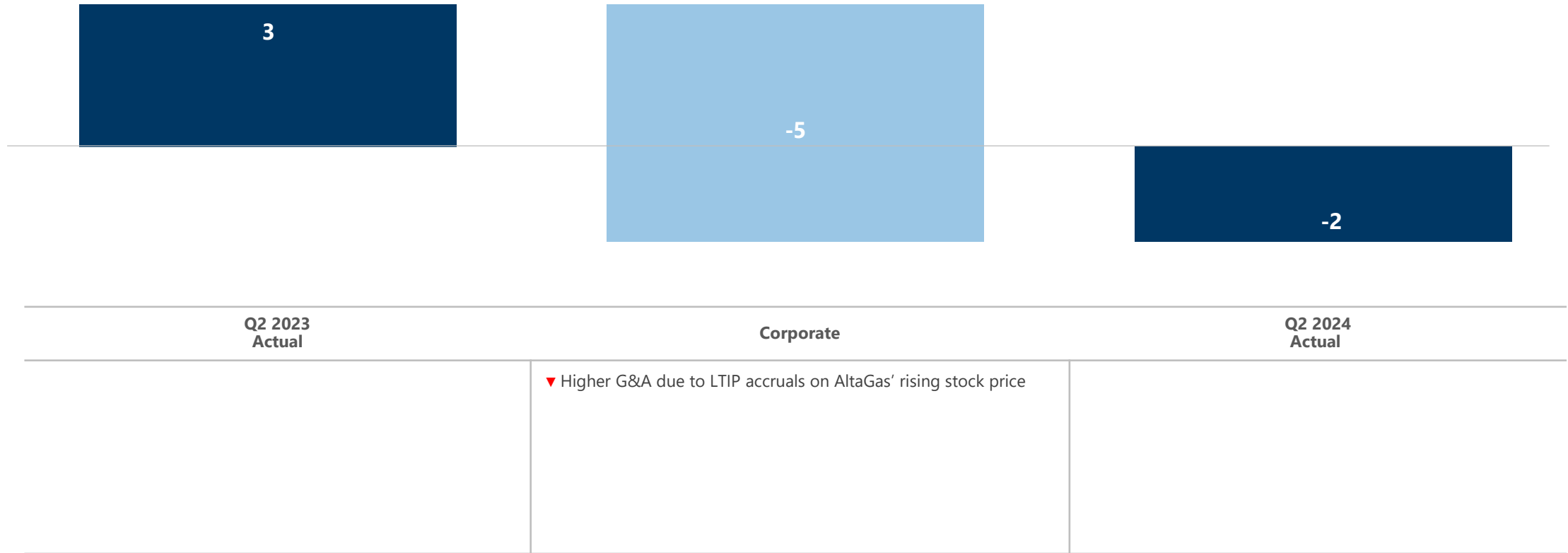
**Normalized EBITDA<sup>1,2</sup>**  
(\$ millions)



1) Non-GAAP financial measure; see discussion in the advisories; 2) Numbers may not add due to rounding.

# Corporate/Other: Q2/24 vs. Q2/23

**Normalized EBITDA<sup>1,2</sup>**  
(\$ millions)



1) Non-GAAP financial measure; see discussion in the advisories; 2) Numbers may not add due to rounding.

# Contact Information

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